

ABOUT WESTLAKE

BUSINESS SEGMENTS OLEFINS SEGMENT

ETHYLENE & CO-PRODUCTS

Supplies our internal downstream needs in the polyethylene, styrene and vinyls businesses and co-products to the commercial market.

POLYETHYLENE

Polyethylene enables the innovative design and manufacture of products from food packaging and carton liners to dry cleaning bags, toys and garden tools and thousands of products used by consumers throughout the world.

STYRENE

Produces the primary raw material for polystyrene, coatings, polyester resins and other derivatives.

VINYLS SEGMENT

VINYLS CHEMICALS

Supplies our downstream building products businesses with PVC resin. Additionally, PVC resins and Caustic are sold into the merchant market.

NORTH AMERICAN PIPE

Provides a wide range of rubber gasketed, solvent welded, and restrained joint PVC pipes and fittings that are used in municipal water and sewer, residential plumbing, water well, mining, and turf and agriculture irrigation applications.

SUZHOU HUASU PLASTICS

Manufactures a wide range of products including PVC resin and a variety of film products.

VINNOLIT

Produces paste PVC specialties with a wide range of industrial and building product applications including automotive sealants, cable sheathing, flooring, medical applications, pipes, rigid film, technical coatings, wall covering and window profiles.

WESTECH BUILDING PRODUCTS

Produces products for residential and commercial construction including PVC decking, railing and fencing products, as well as profiles for windows and patio doors.

ROYAL BUILDING PRODUCTS

Manufactures and distributes leading materials for the home remodeling, building and municipal construction markets. Royal Building Products offers these markets a broad range of innovative products including siding, trim, accessories, soffit, rainware, mouldings and decking.

AT A GLANCE

Core Business: Olefins and Vinyls

Production Capacity: Approx 40 billion lbs/yr

Founded: 1986 by Mr. T.T. Chao

Public Company: NYSE: WLK (2004)

Revenues 2016: Approx. \$7.1 billion (pro forma)



Enhancing Your Life Every Day





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WESTLAKE CHEMICAL IS AN INTERNATIONAL MANUFACTURER AND SUPPLIER OF PETROCHEMICALS, POLYMERS AND BUILDING PRODUCTS THAT ENHANCE THE DAILY LIVES OF PEOPLE AROUND THE PLANET. WHETHER IT'S PLASTIC WRAP THAT KEEPS OUR MEATS AND PRODUCE FRESH, THE TIRES WE RIDE ON, THE PIPES THAT ARE ESSENTIAL TO ENSURING CLEAN WATER, OR THE CHLORINE THAT KEEPS OUR POOLS SAFE, WESTLAKE PLAYS A VITAL ROLE IN SUPPLYING THE BUILDING BLOCKS FOR THESE PRODUCTS AND MANY MORE.

EMPLOYING APPROXIMATELY 8,870 PEOPLE, WESTLAKE OPERATES FROM 27 LOCATIONS IN THE UNITED STATES, 6 IN CANADA, 5 IN GERMANY, 1 IN CHINA, 1 IN TAIWAN, 1 IN THE UNITED KINGDOM AND 1 IN INDIA. OUR UNWAVERING GOAL IS TO PROVIDE QUALITY PRODUCTS AND SERVICE TO OUR CLIENTS BY BEING HIGHLY RESPONSIVE, RELIABLE, NIMBLE AND EASY TO WORK WITH. WE ARE A DEPENDABLE SUPPLIER OF PRODUCTS IN THEIR MOST COMMON FORMS. YET, WE ARE ALSO KNOWN FOR COLLABORATING CLOSELY WITH CLIENTS TO DEVELOP SPECIALIZED PRODUCT PROPERTIES THAT WILL HELP THEM MEET THEIR OWN END-PRODUCT DESIGN GOALS.

WESTLAKE 2016 RANKINGS:

- NUMBER-ONE GLOBAL PRODUCER OF SPECIALTY POLYVINYL CHLORIDE (PVC);
- FIRST IN NORTH AND SOUTH AMERICA LOW-DENSITY POLYETHYLENE CAPACITY;
- SECOND-LARGEST PVC CAPACITY IN NORTH AND SOUTH AMERICA; THIRD-LARGEST GLOBALLY;
- THIRD-LARGEST CHLOR-ALKALI CAPACITY IN NORTH AMERICA AND GLOBALLY.

